

**Mission to India by
The Honourable Gladys Berejiklian MP
Premier of New South Wales
16-19 April 2018
Mission Report**

PURPOSE OF TRAVEL

The NSW Premier undertook a mission to India from 16 to 19 April 2018, visiting Mumbai and Delhi, to achieve the following objectives:

- Reinforce cultural, community and government connections between NSW and India.
- Progress initiatives under the NSW Government's Sister State Relationship with Maharashtra.
- Promote trade between NSW and India, in particular the export of quality NSW food and beverage products.
- Foster partnerships between the NSW and Indian technology sectors and startup ecosystems, including in FinTech, MedTech, AgTech and advanced manufacturing.
- Attract new business investment into NSW and generate interest in the NSW Government's significant infrastructure pipeline and the Western Sydney Aerotropolis.
- Grow two-way tourism between NSW and India.

BENEFITS OF TRAVEL FOR THE STATE OF NEW SOUTH WALES

International missions by the Premier are a critical part of the NSW Government's efforts to promote trade and investment and build strong cultural ties with priority markets, such as India. International trade and investment account for a significant portion of the NSW economy, supporting jobs in metropolitan and regional NSW.

India is the largest democracy and one of the fastest growing economies in the world, making it an increasingly important economic and cultural partner for NSW. The International Monetary Fund forecasts real GDP for India to grow at 7.4 per cent in 2018 and 7.8 per cent in 2019. India's growing economy, vast infrastructure agenda, and strong technology and innovation sectors present significant potential for NSW to increase trade and investment with the nation, particularly in the technology, education, smart cities, infrastructure and food sectors.

KEY MISSION OUTCOMES

Enhanced innovation links with India

The Premier announced a two-year \$1.58 million NSW-India Technology and Young Entrepreneurs Program. The program involves knowledge sharing, exchange and commercial partnerships between start-ups and young entrepreneurs in NSW and India. The first delegation of NSW FinTech companies will travel to India in June 2018.

Encouraged NSW food exports to India

The Premier announced the first NSW Food Expo to India will take place in September 2018. A large NSW business delegation will travel to India in September 2018 to showcase NSW quality produce which is increasingly sought after in India.

Promoted NSW as a tourism and event destination

The Premier promoted NSW as a tourism and major sporting event destination. The Premier invited cricket-loving Indians to visit NSW in the lead up to the ICC Twenty20 World Cup in 2020. The Premier also met with Jet Airways and promoted opportunities to further link our two communities through air services between India and Sydney.

The Premier also launched the Australian Academy of Cinema and Television Arts (AACTA) 2018 Asia International Engagement Program and announced Sydney as host for the annual AACTA Awards to 2020.

Progressed investment opportunities and promoted NSW business capabilities

The Premier met with the following leading Indian companies and investors with interest in NSW's infrastructure and innovation sectors:

- Tata Consultancy Services
- Hinduja Group of Companies
- Mahindra Group
- GMR Group

Recognising that India could be a potentially rewarding long term investment destination for Australian Super Funds, the Premier met with the National Investment and Infrastructure Fund (NIIF) and agreed to assist with the NIIF's next visit to Australia. It was also agreed to work closely with NIIF and other relevant financial institutions on a visit to India by NSW based superannuation funds.

The Premier also attended an Asia Society Business Breakfast with business leaders. The Premier promoted the capability of NSW firms and presented opportunities for Indian investors in NSW's \$80.1 billion infrastructure pipeline, with a particular focus on the Western Sydney Aerotropolis.

Strengthened bilateral relationships

The Premier met with Shri Devendra Fadnavis, the Chief Minister of Maharashtra to discuss new opportunities for cooperation under the NSW-Maharashtra Sister State Relationship, including training programs and information sharing on water management.

The Premier met with Shri Hardeep Singh Puri, Minister of State for Housing and Urban Affairs, Government of India, to discuss information and capability sharing in urban infrastructure, smart cities and clean technologies. The Premier discussed NSW's Western Sydney City Deal and promoted NSW capabilities to support the Indian Government's infrastructure initiatives.

The Premier attended an AFL Women's event at St Columba Girls High School with Greater Western Sydney Giants footballer, Jess Dal Pos, to increase the footprint of AFL in India and encourage cultural links.

Supported NSW health innovation in India

The Premier attended the launch of IMPACT Diabetes, a George Institute initiative that uses NSW-developed smartphone technology to help bring chronic disease healthcare to rural communities in India. The launch provided an important platform to promote NSW medical technology expertise in India.

DELEGATION

The Honourable Gladys Berejiklian MP
Premier of New South Wales

Accompanied by:

Mr Tim Reardon
Secretary
NSW Department of Premier and Cabinet

Dr Geoff Lee MP
Parliamentary Secretary to the Premier

Ms Sarah Cruickshank
Chief of Staff
Office of the Premier

Mr Ehssan Veiszadeh
Director
Office of the Premier

The Honourable Barry O'Farrell
NSW Special Envoy to India

Ms Leanne Byrne
Director of Protocol
NSW Department of Premier and Cabinet

Mr James Riordan
A/Manager, Media
NSW Department of Premier and Cabinet

Sergeant Rod Brown
NSW Police Force

Senior Constable Maryanne Hargreaves
NSW Police Force

FINANCIALS

Minister	The Honourable Gladys Berejiklian MP
Portfolio	Premier of New South Wales
Destinations(s) visited a) Countries b) Cities	a) India b) Mumbai and New Delhi
Dates of travel a) Departure date b) Return date	a) Sunday 15 April 2018 b) Friday 20 April 2018
Number of official travel days	four
Number of accompanying a) Minister's staff b) Government officials c) NSW Police	a) two b) five ¹ c) two ²
Accompanied by spouse a) in an official capacity b) in a private capacity	Nil

¹ Five government officials travelled in total - Secretary of DPC, Parliamentary Secretary, Special Envoy, Logistics Coordinator and Media Liaison Officer.

² Two police officers were required in India, as advised by NSW Police.

Costs	
Airfares a) Minister and Minister's staff b) Government officials c) NSW Police	a) \$22,238.85 b) \$33,615.89 c) \$10,686.93
Accommodation (includes any meals/incidentals charged to room) a) Minister and Minister's staff b) Government officials c) NSW Police	a) \$5,203.38 b) \$14,004.86 ¹ c) \$5,613.27 ²
Official hospitality a) Minister and Minister's staff b) Government officials	a) Nil b) \$6,132.76 (DPC funded)
Other expenses a) Official gift presentation b) Ground transport c) Meals and refreshments d) Other miscellaneous costs	a) \$2,570.98 b) \$10,500.90 c) \$1,529.98 d) \$18,502.46 (e.g. in-country support)
TOTAL estimated travel cost	\$ 130,600.46
Currency conversion rate	1 AUD = INR 50.26 (1 May) www.rba.gov.au

This report does not include costs for data roaming, official passports, visas, vaccinations, insurance, translation of or printing of business cards.

¹ Accommodation cost includes two departmental staff travelling in advance.

¹ Accommodation cost includes one police officer travelling in advance.

MEETING DISCLOSURE SUMMARY

Date	Organisation/ Individual	Purpose
16 April 2018	Australian Consul-General in Mumbai	Market briefing with a focus on Maharashtra and Mumbai.
	Bombay Stock Exchange	Promote NSW capabilities in funds and asset management. Share information on the investment interests of NSW pension funds.
	Zone Start-Ups India	Promote NSW FinTech capability. Announce NSW-India Technology and Young Entrepreneur Program.
	National Investment Infrastructure Fund	Discuss investment trends and opportunities in NSW and the strength of the NSW economy. Identify investment opportunities for a NSW-based superannuation funds delegation visit to India.
	Wreath laying at the Taj Palace Hotel	Lay wreath to pay respects for those killed in the 2008 Mumbai terrorist attacks.
	Chief Minister, Government of Maharashtra	Discuss new areas of engagement under the NSW-Maharashtra Sister State relationship, including training programs and information sharing in water management.
	Tata Consultancy Services (TCS)	Discuss TCS continued investment plans in NSW. Discuss technology connections between India and NSW.
	Launch of the Australian Academy of Cinema and Television Arts (AACTA) 2018 Asia International Engagement Program	Announce Sydney as host for the annual AACTA Awards to 2020. Promote tourism and cultural exchange with India. Present the 2017 AACTA Award for Best Lead Actor to Indian child actor Sunny Pawar for his role in the film Lion.
17 April 2018	Asia Society Business Breakfast	Promote the capability of NSW firms and opportunities for investors in NSW's infrastructure pipeline.
	AFL Women's Showcase at St Columba Girls School	Promote initiatives to increase the footprint of AFL in India. Strengthen cultural links.
	Mahindra Group	Discuss investment opportunities in technology, renewable energy and aerospace in NSW.
	Hinduja Group of Companies	Promote investment opportunities in NSW and NSW capability in technology and innovation, including cyber security.
	Mr Sachin Tendulkar	Encourage cricket-loving Indians to visit NSW in the lead up to the ICC Twenty20 World Cup in 2020, to be hosted in Australia.
	Jet Airways	Discuss flights between India and Sydney. Promote investment opportunities in the Western Sydney Aerotropolis.
18 April 2018	Australian High Commissioner to India	Market briefing.
	IMPACT Diabetes launch at the George Institute India	Promote MedTech capabilities in NSW.
	Gurudwara Bangla Sahib	Make a respectful gesture at Sikh place of worship.

Date	Organisation/ Individual	Purpose
	Women in Leadership Lunch	Discuss the Indian economy, business environment and politics with high achieving Indian women. Strengthen cultural links.
	Minister of State for Housing and Urban Affairs	Strengthen bilateral ties. Share expertise and information on urban infrastructure, smart cities and clean technologies.
	NSW Food Showcase at India Accent Restaurant	Encourage NSW food exports to India. Announce the first ever NSW Food Expo to be held in India in September 2018.
19 April 2018	Swaminarayan Akshardham	Make a respectful gesture at Hindu place of worship.
	GMR Group	Promote investment opportunities in the Western Sydney Aerotropolis. Gain insight into GMR Group's expertise in establishing and operating airports.