

**TRADE AND INVESTMENT MISSION TO INDIA BY  
THE HON BRADLEY HAZZARD MP  
MINISTER FOR HEALTH AND MINISTER FOR MEDICAL RESEARCH**

**Purpose of Travel**

In 2012, a Sister State relationship was formalised with Maharashtra. The Minister's visit would further strengthen partnerships with India.

The India-NSW partnership has potential for significant growth. India is predicted to become the world's third largest economy in the next decade. The health focussed mission to India would seek to identify new trade and investment opportunities.

India has been identified as priority international markets for NSW under the NSW Trade and Investment Action Plan 2017-18 and the NSW International Engagement Strategy. The Minister for Health is well placed to strengthen relations with these two countries.

The Minister for Health had previously met with the Indian Minister for Health and Consul-General in Sydney. An invitation from both parties was extended to the Minister to visit India.

**Benefits of Travel for the State of New South Wales**

The Minister's visit to India will create and enhance international partnerships in medical technologies and health research for NSW. The Minister will also facilitate strategic linkages and identify opportunities to strengthen NSW commercialisation and health research activities.

**OFFICIAL DELEGATION**

The Hon Brad Hazzard MP  
Minister for Health and Minister for Medical Research

Accompanied by:  
Ms Emma Chapman  
Policy Advisor  
Office of Minister Hazzard

Ms Susan Pearce  
Deputy Secretary, System Purchasing and Performance Division  
NSW Health

<b>Scheduled Meetings</b>		
<b>Scheduled meetings Date</b>	<b>Organisation/Individual</b>	<b>Purpose of Meeting</b>
10.09.18	Trade and Investment Commissioner India NSW	Briefing about the Indian market, overview of the agenda.
	Australian Consul General and Austrade	Overview on India's health care sector and opportunities it offers.
	WonDrx	Discuss latest MedTech ventures; overview on opportunities in India's health care/ pharma/ MedTech sectors and possible areas of collaboration.
	The Hon Dr Deepak Sawant, Minister for Public Health and Family Welfare	Health system opportunities particularly integrated health care systems, learning about alternative ways of better delivering care for patients, MedTech and innovation opportunities, and relationship building between India and NSW – achievements etc.
	Visit and meeting with Wockhardt Group and Hospital	India's 5th largest pharmaceutical and health care company, innovations and medical research that Wockhardt Group is driving, explore collaboration opportunities.
11.09.18	Visit and meeting with Tata Memorial Hospital	How public private partnerships work in India's health care sector, research that Tata Memorial Centre undertakes; visit the Tata Memorial Hospital; explore collaboration opportunities.
	The Hon Girish Mahajan, Minister for Medical Education, Water Resources and Command Area Development	Discuss health system opportunities particularly integrated health care systems, learn about alternative ways of better delivering care for patients, MedTech and innovation opportunities, relationship building between India and NSW – achievements etc.
12.09.18	The Hon Ramraje Naik Nimbalkar, Chairman, Maharashtra Legislative Council	Relationship building between India and NSW – achievements etc.
	Tata Consultancy Services (TCS)	Transformations and innovations that TCS is delivering; discussion on MedTech; explore collaboration opportunities.
13.09.18	Philips Health Systems India	MedTech and innovation opportunities, health system opportunities particularly cardiovascular care solutions, explore collaboration opportunities.
	Mr Rod Hilton, Deputy High Commissioner	Briefing about the Indian market, health care sector and overview of the agenda.
	All India Institute of Medical Sciences (AIIMS)	Overview of health care system, AIIMS teaching achievements, new innovations in education and research in medical and related sciences.
	Fortis Healthcare Group	Discuss achievements in clinical outcomes and enhancement of patient engagement and experience – possible training and research collaborations

	The Hon J.P. Nadda, Indian Health Minister	Relationship building between NSW and India – future delegations and possible health partnerships.
14.09.18	NSW Health Companies with a presence in India: Cochlear, George Institute	Company's work in India (including any research and development, collaborations, etc.), opportunities and challenges the Indian market offers, companies' long term plans for the Indian market.
	Meeting with and visit to the Indraprastha Apollo Hospitals Group	Integrated health care services provider with presence across health care system including hospitals, pharmacies, primary care. Among the first few hospitals to leverage technology to facilitate health care delivery through electronic medical records, hospital information system and. Discussed interest in specialist nurse and vocational training.

<b>Estimated Costs and Details of the Minister's Official Travel</b>	
<b>Minister</b>	<i>The Honourable Brad Hazzard MP</i>
<b>Portfolio</b>	<i>Minister for Health and Minister for Medical Research</i>
<b>Destinations(s) visited</b> a) Countries b) Cities	India Mumbai, New Delhi
<b>Dates of travel</b> a) Departure date b) Return date	9 September 2018 17 September 2018
<b>Number of official travel days</b>	9
<b>Number of accompanying</b> a) Minister's staff b) Government officials	1 1
<b>Accompanied by spouse</b> a) in an official capacity b) in a private capacity	<i>Nil</i> <i>Nil</i>
<b>Costs</b>	
<b>Airfares</b> a) Minister and Minister's staff b) Government officials	\$11,639.92 \$6,189.76
<b>Accommodation</b> (includes any meals/incidentals charged to room) a) Minister and Minister's staff b) Government officials	\$6,746.32 \$3,183.22
<b>Other expenses</b> a) Official gifts b) Ground transport c) Meals and refreshments d) Interpreter	\$300.00 \$1,807.23 \$143.77

e) Other in-country costs (e.g. printing/meeting room booking fees)	\$481.27
<b>TOTAL estimated travel cost</b>	\$30,491.49
<b>Currency conversion rate</b>	<i>1 AUD = 51.52 Indian Rupee</i>