## ANNEXURE P2

## This is a copy of Exhibit 50, Volume 1, Tab 23

13 February 2001

Mr Roy Williams
Allen Allen \& Hemsley
The Chifley Tower
2 Chifley Square
Sydney NSW 2000
PRIVILEGED \& CONFIDENTIAL

Dear Roy

## Use of our advice about asbestos-related claims

We refer to our advice to you dated 13 February 2001 titled "James Hardie Industries Limited - Asbestos Litigation".

That letter was prepared for your use in preparing advice in relation to the future management of asbestos-related claims by the Board and management of James Hardie Group companies.

We understand this advice will also be presented to Sir Llewellyn Edwards and Messrs Michael Gill, Peter Jollie and Dennis Cooper who are considering their potential involvement as directors of James Hardie \& Coy Limited and Jsekarb Pty Limited.

We consent to the use of our report by those four potential directors, their legal advisers and D\&O insurers provided the material is used only in conjunction with their involvement or potential involvement with the James Hardie Group as noted above.

No part of the content of that advice may be disclosed to any other party, referred to or cited in any material without our further written consent.

Kind regards



Karl Marshall

TRO:003:012.0001;:
PRIVILEGED AND CONFIDENTIAL djmG:HAROIEOLVSBESTOSLOIMR14RWIP.DOC

## MELBOURNE

Level 39, 140 William Street

E-mail: melbourne.office@trowbridge.com.au

## SYDNEY

Level 38, 1 Maeçuarie Place

13 February 2001

Mr Roy Williams<br>Allen Allen \& Hemsley<br>The Chifley Tower<br>2 Chifley Square<br>Sydney NSW 2000

## PRIVILEGED \& CONFIDENTIAL

## Dear Roy

## James Hardie Industries Limited - Asbestos Litigation

We refer to your letter dated 30 January 2001 on the above subject. You have asked us to revisit the claim number assumptions that we adopted for our draft advice on the future cost of asbestos-related disease claims as at 31 March 2000 in view of recent work that Trowbridge Consulting have carried out to estimate the impact of such claims on the insurance industry in Australia.

In setting the assumptions for the draft advice, we examined a considerable amount of the research conducted on the likely emergence of claims Australia-wide as well as some international material in order to establish the parameters of our model. In particular we considered the observations from the research paper "Recent Trends in Asbestos-Related Diseases" by Atkins, Smith and Watson that was presented to the Institute of Actuaries' 6th Accident Compensation Seminar in December 1996, together with the observations of the authors regarding the apparent trends since that paper was written.

Trowbridge is currently in the process of finalising a paper that discusses our recent review of trends in asbestos-related disease claims. This review shows that the number of new mesothelioma claims during the 1990's has been worse than even the high end of projections from earlier papers. Evidence also suggests that the tail of claims being reported may be longer than previously thought. Some sources have even suggested that claims will continue to be reported as late as 2050.

We have supplemented the results of the review, which concentrated mainly on mesothelioma experience, with other information on the likely future pattern of nonmesothelioma claims.

PRIVILEGED AND CONFIDENTIAL
djmugh hardieollase estosuoanirevised Claim numbers.doc

Based on all of the information available we make the following observations in relation to the likely future experience of asbestos-related claim lodgements against Hardie group companies:

- mesothelioma claim reports are likely to continue to be reported well past the last date assumed for our earlier draft advice on projected claims as at 31 March 2000;
- mesothelioma claim number reports are likely to be made at a higher rate than assumed for our previous advice;
- mesothelioma claim number reports Anstralia-wide may increase over the next 5 to 10 years before dropping off;
- asbestosis related claims are expected to drop off pretty quickly over the next ten years and then continue at a low level thereafter;
- lung cancer claim reports are expected to dry up about 5 to 10 years earlier than mesothelioma claims;
- there appears to be increasing pressure to compensate lung cancer sufferers based on exposure to asbestos rather than on evidence of asbestosis. A change in lung cancer criteria away from the Hans Weill theory, which requires lung cancer to be accompanied by asbestosis or a level of asbestos build up in the lung commensurate with asbestosis before a claim will be accepted, would raise the potential of significantly higher future claim numbers.

With these observations in mind, we have constructed two further projections of claim numbers. These are described in detail below.

## (i) Best Estimate Basis

For mesothelioma claims we have assumed that claim numbers will follow the Berry Medium pattern proposed by the draft Trowbridge paper. This assumes that claim numbers will increase slightly over the next two years and then fall away gradually until 2040.

For non-mesothelioma claims we have assumed that claims will continue to be reported until 2035. We have allowed for the fact that the bulk (about 75\%) of the non-mesothelioma claims reported to Hardies each year relate to asbestosis and that asbestosis claim numbers are expected to reduce quite rapidly. This projection gives claim numbers less than our original projection up to 2018 and greater thereafter.

For mesothelioma claims we have assumed that claim numbers will follow the Berry High pattern proposed by the draft Trowbridge paper. This assumes that claim numbers will increase over the next six years and then fall way gradually until 2040.

For non-mesothelioma claims we have assumed that claim numbers will follow the Berry Medium pattern proposed by the draft Trowbridge paper. This assumes that claim numbers will increase slightly over the next two years and then fall away gradually until 2040. This is a conservative approach considering that the bulk of Hardie's non-mesothelioma claims relate to asbestosis. However, in view of the potential for considerable increases in lung cancer claims, this basis is not unreasonable as a high basis.

For workers' compensation claims we have maintained the current basis due to lack of materiality.

The attached appendices provide the following information:

- Appendix A shows the projected cashflows over the period to 2020 for mesothelioma claims, non-mesothelioma claims and total claims (including workers' compensation claims) both gross and net of reinsurance recoveries. Three claim number projection scenarios are shown - current, best estimate and high. The cashflows are based on average claim sizes for mesothelioma and nonmesothelioma claims as assumed in our earlier work: we have not detected any trends that need to be built into the average cost assumptions.
- Appendix B illustrates these cashflows graphically.
- Appendix C gives the net present value of the cashflows over the next 10,15 and 20 years based on discount rates of $7 \%, 8 \%$ and $9 \%$.
- Appendix D illustrates the claim numbers projected for mesothelioma and nonmesothelioma claims for the "current" scenario and the two new scenarios.


## Reliances and Limitations

This letter has been prepared for the use of Mr Roy Williams, Solicitor of Allen Allen \& Hemsley in preparing advice in relation to the future management of asbestos-related claims by the directors and management of James Hardie Group companies. No part of the content may be disclosed to any other party, referred to or cited in any material without our prior written consent.

While due care has been taken in preparation of the review Trowbridge Consulting accepts no responsibility for any action which may be taken based on its contents. The nature of the problem is such that experience could vary considerably from our estimates. Variations are normal and are to be expected.

The projections of future asbestos-related disease cases are based on epidemiological work that is subject to inherent uncertainty. In addition, the behaviour of potential claimants (the propensity to sue) is uncertain and the potential exposure will be heavily influenced by legal decisions that are impossible to predict. Our estimates are based on a continuation of the current environment regarding legal principles and settlement practices. We have also taken into account our understanding of insurance arrangements with various insurers and reinsurers in assessing the net liability for outstanding claims, and the eventual extent of these recoveries is also subject to uncertainty. Our estimates do not allow for the agreement that has been reached with QBE Insurance in relation to commutation of various covers, and so any such amounts can be deducted from our estimates in this letter.

We have relied on the information supplied previously by Hardies for our investigations.
If you have any questions or need any clarification about the advice contained in this letter please contact Karl Marshall on (02) 93249154 or David Minty on (02) 93249047.

Yours sincerely,


Fellow of the Institute of Actuaries of Australia


Karl Marshall
Fellow of the Faculty of Actuaries
u t i 6



|  |
| :---: |
|  |  |







$\qquad$
Sest Estimate $121,660,44$ $\begin{array}{ll}20,634,232 & 20,867,255\end{array}$



 $\qquad$ c Totaf－net
Best Estimate
 $15,340,137$
$14,610,518$






$\qquad$




产关










気心


 | $\hat{N}$ |
| :--- |
| $\stackrel{y}{\circ}$ |






Prepared for Allen Allen Hemsley in respect of asbestos related litigation. CONFIDENTIAL PRIVILEGED
numbriesulinethuma general liability claims

James Hardies Industries Limited
Discounted asbestos liabilities over next 10,15 and 20 years

Undiscounted ashestos liabilities over next 10,15 and 20 years

| Period | Net meso - general liability |  |  | Net non-meso - general liability |  |  | Total - net (inc WC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current | Medium | High | Current | Medium | High | Current | Medium | High |
| 10 years | 211,889,833 | 217,365,387 | 229,374,642 | 69,814,806 | 69,082,562 | 71,298,922 | 288,296,642 | 293,405,868 | 307,631,484 |
| 15 years | 317,668,190 | 342,313,443 | 373,220,565 | 108,920,861 | 104,862,897 | 116,464,296 | 435,906,966 | 457,746,109 | 500,254,629 |
| 20 years | 403,099,279 | 453,434,965 | 518,891,553 | 139,580,660 | 131,968,416 | 161,308,230 | 554,233,398 | 605,685,002 | 694,181,404 |

James Hardies Industries Limited
Discounted ashestos liahilities over next 10,15 and 20 years

| Discount Rate |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net meso - general liability |  |  | Net non-meso - general liability |  |  | Total - net (inc WC) |  |  |
| Period | Current | Medium | High | Current | Medium | High | Current | Medium | High |
| 10 years | 127,345,943 | 130,099,011 | 136,382,055 | 41,703,023 | 42,313,031 | 43,771,490 | 173,771,921 | 177,349,134 | 185,090,637 |
| 15 years | 163,083,148 | 172,129,731 | 184,673,187 | 54,893,861 | 57,484,116 | 60,781,009 | 223,751,837 | 235,935,270 | 251,775,618 |
| 20 years | 182,838,424 | 199,122,779 | 218,375,550 | 62,012,930 | 67,797,168 | 73,240,311 | 251,216,169 | 274,213,482 | 298,909,398 |
| Undiscounted ashestns liabilities over next 10,15 and $\mathbf{2 0}$ years |  |  |  |  |  |  |  |  |  |
| Period | Net meso - general liability |  |  | Net non-meso - general liability |  |  | Total - net (inc WC) |  |  |
|  | Current | Medium | High | Current | Medium | High | Current | Medium | High |
| 10 years | 211,889,833 | 217,365,387 | 229,374,642 | 69,814,806 | 71,298,922 | 74,164,314 | 288,296,642 | 295,622,229 | 310,496,876 |
| 15 years | 317,668,190 | 342,313,443 | 373,220,565 | 108,920,861 | 116,464,296 | 124,902,475 | 435,906,966 | 469,347,507 | 508,692,808 |
| 20 years | 403,099,279 | 459,434,965 | 518,891,553 | 139,580,660 | 161,308,230 | 178,827,688 | 554,233,398 | 635,024,815 | 712,000,862 |

James Hardies Industries Limited
Discounted asbestos liabilities over next 10,15 and 20 years

| Discount Rate | 9\% |  |  | Net non-meso - general liability |  |  | Total - net (inc WC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  | Current | Medium | High | Current | Medium | High | Current |  | High |
| 10 years | 122,125,448 | 124,709,226 | 130,630,170 | 39,967,761 | 40,522,305 | 41,891,752 | 166,645,651 | 169,985,245 | 177,275,637 |
| 15 years | 154,036,315 | 162,220,522 | 173,718,556 | 51,743,995 | 54,059,769 | 57,066,174 | 211,271,997 | 222,269,113 | 236,773,551 |
| 20 years | 170,893,290 | 185,239,178 | 202,445,167 | 57,821,535 | 62,852,054 | 67,684,154 | 234,709,891 | 254,908,712 | 276,946,800 |


| Period | Net meso - general liability |  |  | Net non-meso - general liability |  |  | Total - net (inc WC) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current | Medium | High | Current | Medium | High | Current | Medium | High |
| years | 211,889,833 | 217,365,387 | 229,374,642 | 69,814,806 | 71,298,922 | 74,164,314 | 288,296,642 | 295,622,229 | 310,496,876 |
| 15 years | 317,668,190 | 342,313,443 | 373,220,565 | 108,920,861 | 116,464,296 | 124,902,475 | 435,906,966 | 469,347,507 | 508,692,808 |
| 20 years | 403,099,279 | 459,434,965 | 518,891,553 | 139,580,660 | 161,308,230 | 178,827,688 | 554,233,398 | 635,024,815 | 712,000,862 |


CONFIDENTIAL \& PRIMLEGED

[^0]



[^0]:     Projected mesn numbers
    

    TRO.003.012.0014
    

