NEW SOUTH WALES PREMIER'S MISSION TO CHINA JULY 2011

Purpose of travel

The Premier committed to visit China, the State's largest merchandise trade partner, within the first six months of the new NSW Government, to communicate to Chinese industry and government leaders that NSW is open for business, and to attract investment in our State.

The Premier led a delegation of 15 senior business and education leaders on the five day mission to Beijing, Shanghai, Guangzhou and Hong Kong. The visit provided an opportunity to profile the broad capabilities and strengths of key NSW industry sectors at the forefront of the latest innovation and technologies, namely financial services, infrastructure, resources and education, to a highly targeted Chinese audience.

During the visit the Premier also attended the NSW-Guangdong Province Joint Economic Meeting, a biannual planning meeting with NSW's sister state and one of China's fastest growing provinces.

Benefits of travel for the State of New South Wales

Key outcomes of the mission to China included:

- 1. Reinforced the NSW Government's continuing commitment to growing its already strong trade and cultural relationship with China.
- 2. Reinforced the economic strength of NSW as Australia's largest State and largest exporter of services.
- 3. Broadened awareness of NSW among targeted audiences beyond its strengths in minerals and agriculture and focusing on financial services, infrastructure, resources and education.
- 4. Renewed relations with the City of Shanghai and reaffirmed the financial services MoU.
- 5. Reaffirmed the 32 year strong Sister-State Relationship with the Province of Guangdong
- 6. Committed to a City-State Relationship with the City of Beijing.
- 7. Attended 13 business events and conducted 20 business meetings with prospective and current investors to encourage new or expanded operations and investments in NSW.
- 8. Announced \$47.6 million in new investments and export sales for NSW.

Estimated costs and details of travel

Minister	The Honourable Barry O'Farrell MP
Portfolio	Premier of New South Wales and Minister for Western Sydney
Countries visited	People's Republic of China (a) Beijing (b) Shanghai (c) Guangzhou (d) Hong Kong
Date of travel	Departed Saturday 16 July 2011 Returned Saturday 23 July 2011
Number of accompanying: (a) Ministerial Staff (b) Government Officials (c) Business Delegation (d) Media delegation	 (a) one (b) four (c) fourteen (d) one
Accompanied by spouse in an official capacity	No
Air fares (a) Minister and Ministerial Staff (b) Government Officials	(a) \$12,349 (b) \$25,047
Accommodation and meals (a) Minister and Ministerial Staff (b) Government Officials	(a) \$3,406 (b) \$5,413
Premier hosted hospitality expenses	\$15,392
Official hospitality expenses (a) Minister and Ministerial Staff (b) Government Officials	(a) \$45 (b) \$22
Official gift presentation expenses (a) Minister and Ministerial Staff	(a) \$5,002 (b) Nil

(b) Government Officials

Reconnaissance expenses (including accommodation, ground transport, meals, incidental expenses and staff overtime and travel allowances)	\$5,235
Other expenses (including interpreters, meals not covered above, refreshments, surface travel and staff overtime and travel allowances)	
(a) Ground and surface transport	(a) \$5,882
(b) Interpreter fees and associated costs	(b) \$4,330
(c) Staff overtime and travel allowances	(c) \$7,392
(d) Other	(d) \$2,862
Total estimated travel costs	\$92,379

Note: currency conversion cost estimates are based on:

- 1 AUD = 6.67 CYN (from Corp Credit Card exchange rate 20/7/11)
- 1 AUD = 8.19 HKD (from Corp Credit Card exchange rate 22/7/11)