

**TRADE AND INVESTMENT MISSION TO INDIA BY  
THE HONOURABLE MIKE BAIRD MP  
PREMIER OF NEW SOUTH WALES  
9 - 15 JANUARY 2015  
POST VISIT REPORT**

## **MISSION PURPOSE**

India is one of the NSW Government's priority markets as there is potential for significant growth in two way trade over the next decade. Consistent with the *NSW International Engagement Strategy (2013)*, the Premier's Mission to India aimed to:

- Promote NSW businesses attending the first Australia Business Week in India event and Vibrant Gujarat Global Summit
- Progress relationships with our priority trade and investment partner states Maharashtra and Gujarat
- Promote the capabilities of NSW businesses to support India's \$1 trillion infrastructure program
- Attract new business investment into NSW
- Grow two-way tourism between NSW and India
- Identify opportunities to increase trade including education exports to India
- Identify issues that can be addressed through the Australia-India Comprehensive Economic Cooperation Agreement currently being negotiated
- Reinforce cultural and community ties between NSW and India.

## **MISSION DESCRIPTION**

The NSW Premier visited three states to promote trade and investment opportunities between India and NSW.

### **Ahmedabad, Gujarat**

The NSW Premier visited Ahmedabad, Gujarat from the 10-11 January 2015 to attend the Vibrant Gujarat Global Summit at the personal invitation of the Prime Minister of India and the Chief Minister of Gujarat.

While in Gujarat, the NSW Premier:

- Met with His Excellency Mr Narendra Modi, Prime Minister of India
- Discussed priorities under the NSW-Gujarat MOU with Shri Anandiben Patel, Chief Minister of Gujarat
- Met with Mr Saurabh Patel, Gujarat Minister for Tourism
- Undertook an inspection of the Gujarat International Finance Tec-City (GIFT) and met with Mr RK Jha, Managing Director & Group CEO and Mr Dipesh Shah, Vice President Business Development
- Met with Mr Gautam Adani, Chairman Adani Group
- Participated in the Vibrant Gujarat Global Summit hosted by Prime Minister of India and attended by 200 international high level leaders and 3000 international business leaders.
  
- Presented to more than 100 Indian business leaders at the Australia Country Seminar held during the Vibrant Gujarat Global Summit

## **Premier's Mission to India – Mission Report**

- Visited the Gandhi Ashram to enhance cultural connections between NSW and India.

### **New Delhi, Delhi**

The NSW Premier attended the first Australia Business Week in New Delhi on the 12 January 2015 at the invitation of Mr Andrew Robb MP, Australian Minister for Trade and Investment.

While in Delhi, the NSW Premier:

- Provided a key note address to more than 600 Indian and Australian business leaders at the inaugural Australia Business Week in India Event
- Hosted a business investment and infrastructure forum between Indian and Australian business leaders focused on urban transport and Smart City development
- Presented to the large Australian business delegation including around 100 business leaders from NSW
- Met with Shri Nara Chandrababu Naidu, Chief Minister of Andhra Pradesh
- Met with Shri Narendra Singh Tomar, Indian Minister of Mines and Steel
- Met with Shri Suresh Prabhu, Indian Minister of Railways
- Attended a reception hosted by Mr Patrick Suckling, the Australian High Commissioner attended by the 600+ delegates of Australia Business Week in India.

### **Mumbai, Maharashtra**

The NSW Premier visited Maharashtra, a Sister State of NSW, on the 13 January 2015. Maharashtra is India's largest state economy with a GSP of \$266 billion. Its capital, Mumbai, is the financial centre for India.

While in Maharashtra, the NSW Premier:

- Met with Shri Devendra Fadnavis, the Chief Minister of Maharashtra to progress the Sister State Relationship and agree specific initiatives for 2015
- Attended a Destination NSW tourism event and launched a travel promotion to 40 travel trade partner wholesalers and airline partners, and representatives of 10 consumer and trade media.
- Met with the Director of Chhatrapati Shivaji Maharaj Vastu Sangrahalaya, to discuss the cultural collaboration project between the museum in Mumbai and the Art Gallery of NSW
- Met with senior representatives from the Union Bank of India
- Laid a wreath to commemorate the NSW civilian and NSW business delegation member who lost their lives during the terrorist attack at the Taj Mahal Palace Hotel in 2008
- Visited the Cricket Club of India's Braebourne Stadium to join a training session with 40 Indian children at the Cricket Club
- Provided the Key Note Address at a function attended by 200+ Indian business leaders and hosted by the Asia Society and Mr Mark Pierce, Australian Consul General.

## KEY OUTCOMES

### 1. Stronger NSW - India relationships

The Premier met with seven senior Government leaders in India, including the Prime Minister and Chief Ministers of Maharashtra and Gujarat, to strengthen relationships between NSW and India.

Specific projects were agreed to be progressed under the MOU between NSW and Maharashtra including:

- A new **skills training project** between NSW TAFE and the Maharashtra State Board of Technical Education in which NSW will provide curriculum development and teacher training for diploma courses.
- **Young Leaders Exchange program** which involves a delegation of Maharashtra's young political leaders coming to Sydney in 2015 to increase understanding between our States.

The Premier also signed a new MOU between NSW and Gujarat with specific projects in the areas of:

- **Education** - exchange of students between Gujarat and NSW to give students a global experience and grow networks between the states
- **Skills & innovation** – promote the exchange of skills through partnerships such as that established between GMDC (Gujarat Mining) and the University of Wollongong
- **Water security** – share technological expertise (with a view to a potential partnership) from NSW to assist with waste water treatment, recycling, desalination and water pricing
- **Smart city and infrastructure development** – facilitate connections between NSW and the Gujarat agencies planning for smart and sustainable new cities and related infrastructure
- **Clean technology** – identify potential partnerships to promote recycling of waste products.

The Premier committed to send a NSW Government delegation of infrastructure and city planning experts to assist with the development of the smart cities in Gujarat and invited the Chief Minister to visit NSW to progress other projects.

### 2. Promoted NSW expertise and capabilities and attracted interest in investment opportunities in NSW

The Premier addressed high-level business audiences at the Vibrant Gujarat Global Forum, the Australia Business Week in India events in Delhi and through a key note address to the Asia Society in Mumbai.

At these business forums the Premier promoted increased awareness of NSW's strengths and capabilities in the following areas:

- The strength of the NSW economic
- Leadership in the financial services sector
- Expertise and capabilities in infrastructure development and smart city planning.

## **Premier's Mission to India – Mission Report**

The Premier also held meetings with high level investors to promote investment opportunities in NSW.

### **3. Promoted NSW as a leading tourism destination**

The Premier announced Singapore Airlines as a new airline partner for the State's successful Jhappi Time campaign, which, since being launched in early 2014, has seen more Indian tourists choosing New South Wales as their preferred Australian holiday destination than ever before. The Premier provided guests with a promotion of the new movie UNIndian, being shot exclusively in New South Wales and which also features the Jhappi Time advertisements. The Premier also announced that Destination NSW has invited 30 influential travel trade representatives across India to take part in their largest Indian familiarisation tour of New South Wales from 8 to 13 February 2015.

### **4. Launch India Strategy**

The Premier launched and promoted the NSW Government's first ever India Strategy which will help NSW and India capitalise on the opportunities arising from India's size and economic growth potential.

**DELEGATION**

The Honourable Mike Baird MP  
*Premier of New South Wales*

**Accompanied by:**

Mr Blair Comley PSM  
*Secretary*  
*NSW Department of Premier and Cabinet*

Mr Bay Warburton  
*Chief of Staff*  
*Office of the Premier*

Dr Harry Harinath OAM  
*Chairman*  
*Multicultural NSW*

Ms Susan Calvert  
*Executive Director, Office of International Engagement*  
*NSW Department of Premier and Cabinet*

Ms Olivia Suzanski  
*Media Liaison Officer*  
*Office of the Premier*

**Based in India:**

Mr Rohit Manchanda  
*Trade and Investment Commissioner for India*  
*New South Wales Government Office, Mumbai*

Ms Lisa Rodrigues  
*Trade & Investment Manager - India*  
*New South Wales Government Office, Mumbai*

Ms Annahita Baria  
*Office Manager*  
*New South Wales Government Office, Mumbai*

**Police Officers:**

Inspector Mark Hargreaves  
*New South Wales Police*

Detective Senior Constable Richard Harden  
*New South Wales Police*

## ESTIMATED COSTS AND DETAILS OF TRAVEL

<b>Minister</b>	The Honourable Mike Baird MP
<b>Portfolio</b>	Premier of New South Wales
<b>Destinations(s) visited</b> a) Countries b) Cities	a) India b) Ahmedabad, New Delhi, Mumbai
<b>Dates of travel</b> a) Departure date b) Return date	a) Friday 9 January 2015 b) Thursday 15 January 2015
<b>Number of official travel days</b>	4
<b>Number of accompanying</b> a) Minister's staff b) Government officials	a) 2 b) 8 (airfare and accommodation for one official was privately paid)
<b>Accompanied by spouse</b> a) in an official capacity b) in a private capacity c) security	<p>Mrs Baird accompanied the Premier on this visit. Mrs Baird participated in a number of official and cultural activities to support the NSW-India relationship.</p> <p>Mrs Baird personally met the costs arising from her participation in the visit, except those arising from accompanying the Premier during the official program.</p> <p>Details of costs met in an official and private capacity are listed below:</p> <p>a) Mrs Baird accompanied the Premier to 12 official functions and events. The costs associated with the functions and events were met by the hosts. The Tourism Industry lunch was the only function hosted by the NSW Government (Destination NSW).</p> <p>b) Mrs Baird met the following costs privately: Air travel, accommodation (additional charges for double occupancy), ground transport (when not accompanying the Premier) and local guides.</p> <p>c) NSW Police Force protection services were provided for some of Mrs Baird's program (This did not increase the number of officers required to travel to India for the mission).</p>
<b>Costs</b>	

## Premier's Mission to India – Mission Report

<b>Airfares</b> a) Minister and Minister's staff b) Government officials	a) \$24,617.50 b) \$27,249.79
<b>Accommodation</b> (includes any meals/incidentals charged to room) a) Minister and Minister's staff b) Government officials	a) \$4,646.89 b) \$14,813.04
<b>Official hospitality</b> a) Minister and Minister's staff b) Government officials	a) Nil b) Nil

<b>Other expenses</b> a) Official gift presentation b) Ground transport c) Meals and refreshments d) Other miscellaneous costs	a) \$1,590.53 b) \$8,575.85 c) \$1,971.05 d) \$5,379.43
<b>TOTAL travel cost</b>	\$88,844.08
<b>Currency conversion rate</b>	1 AUD =48.19 Indian Rupees Date of conversion: 5 February 2015