

**TRADE & INVESTMENT MISSION TO NEW ZEALAND BY  
THE HONOURABLE MIKE BAIRD MP  
PREMIER OF NEW SOUTH WALES  
16 - 18 AUGUST 2015  
MISSION REPORT**

## **MISSION PURPOSE**

NSW shares strong cultural, diplomatic and business links with New Zealand and the purpose of the Premier's visit was to examine opportunities to grow our economies and share knowledge on good governance. New Zealand is one of NSW most important markets. New Zealand remains the largest source market for international visitors to NSW and held the most number of repeat visits to NSW (94.5 per cent) in 2014. New Zealand was the second largest recipient of Foreign Direct Investment by Australia in 2014.

The Premier's Mission to New Zealand aimed to:

- Share knowledge and further increase co-operation between the NSW and New Zealand Governments in the areas of:
  - Infrastructure planning, financing and investment
  - Effective delivery of government services
  - Social investment
- Promote the investment environment in NSW to New Zealand government and business leaders
- Grow two-way tourism between NSW and New Zealand
- Reinforce community and cultural ties between NSW and New Zealand

## **MISSION DESCRIPTION**

The NSW Premier visited New Zealand from the 16 to 18 August 2015 to meet with the following Government and Business Leaders:

- Rt Hon John Key, Prime Minister, Minister of Tourism, Minister Responsible for Ministerial Services and Minister for National Security and Intelligence
- Hon Bill English, Deputy Prime Minister, Minister for Finance and Minister Responsible for Housing New Zealand Corporation
- Hon Anne Tolley, Minister for Social Development
- Hon Murray McCully, Minister for Foreign Affairs, Associate Minister for Sport and Recreation
- Mr Andrew Kibblewhite, Chief Executive, Department of Prime Minister & Cabinet
- His Worship Len Brown, Mayor of Auckland
- Mr Johnny Weiss, Chief Executive Officer, Trans-Tasman Business Circle
- Mr Christopher Luxon, Chief Executive Officer, Air New Zealand
- Mr Remo Moretta, Deputy High Commissioner, Australian High Commission, New Zealand

While in New Zealand the Premier promoted Rugby 7s 2016 in Sydney to NZ travel partners and sports wholesalers and signed an MoU between Air New Zealand and Destination NSW to collaborate on marketing and increasing tourism from New Zealand to NSW.

The Premier also delivered an address to over 100 business leaders at a lunch event hosted by the Trans-Tasman Business Circle.

The Premier met with New Zealand Deputy Secretaries and Global Infrastructure Hub CEO over lunch hosted by the Australian High Commissioner.

To build cultural ties between NSW and New Zealand, the Premier laid a wreath at the new ANZAC Memorial in Wellington.

## **KEY OUTCOMES**

### **1. Stronger NSW – New Zealand relationships**

The Premier and Prime Minister of New Zealand signed a joint statement covering continued and increased cooperation in the areas of infrastructure planning, financing and investment; effective delivery of government services and social investment.

The Premier met with eight senior Government leaders in New Zealand, including the Prime Minister, the Deputy Prime Minister, the Minister for Foreign Affairs, the Minister for Social Development, to strengthen relationships between NSW and New Zealand, to share knowledge, expand inter-government co-operation on good governance and grow trade and investment opportunities.

### **2. Generated interest in investment opportunities in NSW**

The Premier promoted NSW as an attractive investment environment and discussed the pipeline of infrastructure projects with potential investors.

There was significant interest from New Zealand business leaders in current NSW infrastructure projects.

The Premier also engaged with the New Zealand business leaders on the NSW Government's focus on delivering better services, safer communities and protecting the vulnerable.

### **3. Export opportunities for NSW businesses**

The Premier discussed opportunities and promoted capabilities of NSW businesses in the financial services and capital infrastructure planning expertise.

### **4. Stronger NSW-New Zealand Tourism**

The Premier promoted the Rugby 7s 2016 in Sydney to New Zealand travel partners and sports.

The Premier signed an MoU between Air New Zealand and Destination NSW to collaborate on marketing and increasing tourism from New Zealand to NSW.

## **DELEGATION**

The Honourable Mike Baird MP  
*Premier of New South Wales*

### **Accompanied by:**

Mr Blair Comley PSM  
*Secretary*  
*NSW Department of Premier and Cabinet*

Mr Bay Warburton  
*Chief of Staff*  
*Office of the Premier*

### **Business Leaders:**

Mr Chris Heathcote  
*CEO*  
*Global Infrastructure Hub*

## ESTIMATED COSTS AND DETAILS OF TRAVEL FOR PREMIER'S MISSION TO NEW ZEALAND

<b>Minister</b>	The Honourable Mike Baird MP
<b>Portfolio</b>	Premier of New South Wales
<b>Destinations(s) visited</b> a) Countries b) Cities	a) New Zealand b) Wellington, Auckland
<b>Dates of travel</b> a) Departure date b) Return date	a) Sunday 16 August 2015 b) Tuesday 18 August 2015
<b>Number of official travel days</b>	2
<b>Number of accompanying</b> a) Minister's staff b) Government officials	a) 1 b) 1
<b>Accompanied by spouse</b> a) in an official capacity b) in a private capacity	Nil
<b>Costs</b>	
<b>Airfares</b> a) Minister and Minister's staff b) Government officials	a) \$4,015.76 b) \$2,373.56
<b>Accommodation</b> (includes any meals/incidentals charged to room) a) Minister and Minister's staff b) Government officials	a) Nil (New Zealand Guest of Government) b) \$703.45
<b>Official hospitality</b> a) Minister and Minister's staff b) Government officials	a) Nil b) Nil
<b>Other expenses</b> a) official gift presentation b) ground transport c) meals and refreshments d) trade promotional material & mission brochures; e) other miscellaneous costs to include	a) \$600.00 b) Nil c) Nil d) Nil e) 200.50 (Wreath laid at National War Memorial)
<b>TOTAL estimated travel cost</b>	<b>\$7,893.27</b>
<b>Currency conversion rate</b>	1 AUD = 1.12 (NZD)

## MEETING DISCLOSURE SUMMARY

### Premier and Minister for Western Sydney

#### Mission to New Zealand- 16 May to 18 August 2015

Date	Organisation/Individual	Purpose of Meeting
17/08/2015	Australian High Commission	Briefing on NSW-NZ relations.
17/08/2015	Deputy Prime Minister	Discussion of inter-government co-operation, infrastructure, social investment/social bonds and customer service.
17/08/2015	Minister for Social Development	Discussion of early social investment and social bonds.
17/08/2015	Minister for Foreign Affairs	Economic briefing and discussion of NSW-New Zealand trade and foreign investment.
17/08/2015	Chief Executive, Department of Prime Minister & Cabinet	Discussion of public sector performance.
17/08/2015	NZ Infrastructure Deputy Secretaries, CEO, Global Infrastructure Hub Deputy High Commissioner for Australia to New Zealand	Business lunch hosted by the Deputy High Commission for Australia to New Zealand. Discussion of Infrastructure co-operation between NSW and New Zealand, best practice in infrastructure planning, asset recycling, delivery and financing.
17/08/2015	Prime Minister	Discussion on inter-government collaboration, good governance, social housing reform and the New Zealand tax system.
17/08/2015	Prime Minister, New Zealand Ministers English, Joyce and Bennett	Dinner hosted by Prime Minister of New Zealand. Discussion of social investment, effective delivery of government services and capital infrastructure.
18/08/2015	Mayor of Auckland	Discussion of growth challenges and council amalgamations.
18/08/2015	NZ Travel Partners, Sports wholesalers, Rugby players	Trade event to promote Rugby 7's 2016 in Sydney
18/08/2015	Trans-Tasman Business Circle 70-100 business leaders	Business lunch hosted the Trans-Tasman Business Circle to deliver an address and discuss investment opportunities in NSW and strengths of the NSW economy and promote NSW-NZ business relationships.
18/08/2015	Air New Zealand	Tourism announcement – MoU signing between Air New Zealand and Destination NSW to collaborate on marketing and increasing tourism from NZ to NSW.