

**Mission to the United Kingdom and Germany by
The Honourable Gladys Berejiklian MP
Premier of New South Wales and
The Honourable Stuart Ayres MP
Minister for Jobs, Investment, Tourism and Western Sydney
11-16 August 2019
Mission Report**

PURPOSE OF TRAVEL

The NSW Premier undertook a mission to the United Kingdom (UK) and Germany with Minister Ayres from 11 to 16 August 2019 to achieve the following objectives:

- To sign Memorandums of Understanding to further grow the pipeline of investment in a world-class Advanced Manufacturing and Research Precinct and a world-class Agribusiness and Freight & Logistics Precinct within the Western Sydney Aerotropolis (the Aerotropolis).
- To engage with potential additional foundation partners of the Aerotropolis.
- To meet with key business and government representatives in the UK and Germany to promote NSW as the destination of choice in the Asia Pacific for investment, with a particular emphasis on opportunities arising from Brexit.
- To promote NSW's world-leading credentials and approaches on economic management.
- To learn about world leading industry-led dual-track vocational education and training (VET) programs.
- To learn about the Munich to Berlin high-speed rail line, with lessons for NSW in innovations in faster rail and how to optimise the revitalisation of a rail line.

The mission visited London, Sheffield, Munich and Berlin.

BENEFITS OF TRAVEL FOR THE STATE OF NEW SOUTH WALES

International missions by the Premier and Ministers are a critical part of the NSW Government's efforts to promote trade and investment and build strong cultural ties with priority markets, such as the UK and Germany. International trade and investment account for a significant portion of the NSW economy, supporting jobs in metropolitan and regional areas.

This was the first visit by a NSW Premier to the UK for more than 14 years and Germany for more than 20 years.

The UK is a crucial investor in Australia and NSW. The UK is Australia's third largest source of Foreign Direct Investment (FDI) with A\$98.7 billion in FDI in 2018, worth 10 per cent of Australia's total FDI. The UK is ranked 13th for NSW in terms of two-way trading. In 2018, NSW exports to the UK were valued at A\$689 million, while imports from the UK into NSW were valued at A\$3,168 million. The UK is a particularly important market for NSW's services exports.

Germany is NSW's ninth-largest two-way merchandise trading partner. Germany is the largest individual economy in Europe, and the fourth-largest globally by nominal GDP. The German economy accounts for roughly one-fifth of the EU's economy.

KEY MISSION OUTCOMES

Sign Memorandums of Understanding for the Western Sydney Aerotropolis

The Memorandums of Understanding (MOUs) signed during the mission will contribute to the NSW Government's commitment to create 200,000 jobs in and around the Aerotropolis within 20 years. The MOUs executed in the UK and Germany bring to a total 17 such agreements across seven countries negotiated since May 2018. These are the responsibility of the Western City & Aerotropolis Authority to manage.

The Premier signed four MOUs with Aerotropolis foundation partners British Aerospace Systems Australia (BAE), Sheffield Advanced Manufacturing Research Centre (AMRC), GE Additive and DB Schenker. The Premier met with each foundation partner to further discuss their participation in the Aerotropolis.

With BAE, a global defence powerhouse, the Premier discussed the delivery of aerospace and advanced manufacturing outcomes for Western Sydney. The Premier received a detailed briefing on BAE's future regional defence and Australian footprint.

With Sheffield AMRC the Premier witnessed a world class industry led collaboration in the lightweighting of aviation parts. The collaboration, originally between the University of Sheffield, Boeing and Rolls Royce, now includes 130 companies. The significance of this arrangement has direct applications for Western Sydney. It provides an example of the steps to be followed in establishing such a collaboration and into the future around VET training. Sheffield AMRC's dual-track micro-credentialing focus is world-class.

With GE Additive the Premier heard about two sectors of direct relevance to Western Sydney and the NSW economy: advanced manufacturing of aviation space component parts and medical device making. GE additive is a hyper-growth company and the first in the world to commercially 3D print metals. The Premier toured GE Additive's customer experience centre which allows current and prospective customers to see the application of 3D printing of metals. The visit highlighted that GE Additive's strength in engaging directly with their customers has been integral in their success. This reflects the NSW Government's focus on putting the customer at the centre of everything.

With DB Schenker, a world leader in digital platforms for freight and logistics, the Premier discussed the agribusiness hub at the Western Sydney Aerotropolis. The Premier was briefed on the latest supply chain technologies, bonded goods, cool storage and ultimately how the Aerotropolis will allow NSW to deliver produce from local farm gates to plates in international cities in under 36 hours.

Engage potential additional foundation partners for the Aerotropolis

At a meeting with Siemens in Germany the Premier announced the NSW Government would work with Siemens Australia to finalise an MOU, to be executed in the short term. This MOU will focus on bringing advanced technologies and innovations in VET to the Aerotropolis.

Promote NSW as the destination of choice in the Asia Pacific for investment

The mission was the first visit to the UK and Germany by a NSW Premier in more than 14 and 20 years respectively, and the Premier's presence successfully raised NSW's profile in these markets. The Premier promoted NSW as the ideal location for international investment by outlining NSW's strong fiscal position, its economic performance, and favourable business environment.

The Premier attended meetings and events with the UK and German business communities, including a reception at Stoke Lodge in London and a business roundtable with German investors. The Premier also attended a networking reception in Berlin with local and

expatriate leaders in technology, creative arts, non-profit and education. The Premier's remarks at each event encouraged companies to expand into NSW, or expand their existing presence in NSW, to create more highly skilled jobs for the people of NSW.

Explore opportunities for NSW arising from Brexit

The Premier's visit coincided with the final months before the Brexit deadline, and was well-timed to demonstrate NSW is serious about strengthening its position in the UK.

The Premier met with the UK's Secretary of State for International Trade, the Rt Hon Elizabeth Truss MP, to highlight the importance of NSW's trade and investment relationship with the UK. Specifically, a key outcome was ensuring connections are maintained and strengthened as NSW looks to build stronger links post-Brexit and take advantage of a future Australia-UK Free Trade Agreement. The Premier was the first Australian leader to secure a meeting with the Secretary of State for International Trade following the Secretary of State's appointment in July 2019.

Promote NSW's world-leading credentials and approaches on economic management

The Premier met with HSBC and Moody's and hosted a roundtable with UK financial services and fintech companies. With Moody's, the Premier discussed the geopolitical positioning of NSW and had the opportunity to communicate in detail NSW's fiscal position and infrastructure pipeline.

The roundtable was an opportunity to reach multiple senior executives from leading UK financial firms. The Premier promoted Sydney as Australia's financial services capital and NSW as an emerging world leader in fintech and financial services.

Learn about world leading industry-led dual-track VET programs

The Premier met with world class leaders in VET at Sheffield AMRC, BMW Group in Munich and Siemens in Berlin. Germany is a world leader in dual system on-the-job and classroom training. The Premier received detailed briefings from each organisation and discussed embedded industry-led dual-track training programs. The organisations shared insights that will help NSW build the skilled labour supply to meet the jobs needs of the future. This will also significantly contribute to achieving the government's objective of creating 200,000 jobs in and around the Aerotropolis within 20 years.

Learn about the Munich to Berlin high-speed rail line

The Premier travelled on the 623km high speed rail line between Munich and Berlin, a route that reaches speeds of 300 kilometres per hour. The Premier was briefed on-board by the rail line's operator Deutsche Bahn Engineering & Consulting (DB) on the engineering challenges and project financing. The Premier heard from DB about their experience in using incremental improvements, such as track straightening and Electronic Control systems, to reduce travel time on this route from seven hours to under four over a 15 year period.

DELEGATION

The Honourable Gladys Berejiklian MP
Premier of New South Wales

Accompanied by:

The Honourable Stuart Ayres MP
Minister for Jobs, Investment, Tourism and Western Sydney

Mr Tim Reardon
Secretary
NSW Department of Premier and Cabinet

Ms Sarah Cruickshank
Chief of Staff
Office of the Premier

Mr Geoff Roberts AM
Deputy Chair, Western City & Aerotropolis Authority (WCAA)
Deputy Chief Commissioner, Economic Commissioner & Chief Coordinator –
Western Sydney City Deal Delivery Office, Greater Sydney Commission

Mr David Bold
Director
Office of the Premier

Ms Chloe Younan
Head of Operations
Office of the Premier

Ms Leanne Byrne PSM
Director of Protocol
NSW Department of Premier and Cabinet (advance)

Mr Simon Thomas
Associate Director, Media
NSW Department of Premier and Cabinet (advance)

Sergeant Damian Lagan
NSW Police Force (advance)

Senior Constable Matt Redward
NSW Police Force

FINANCIALS

Minister	The Honourable Gladys Berejiklian MP
Portfolio	Premier of New South Wales
Accompanying Minister	The Honourable Stuart Ayres MP
Portfolio	Minister for Jobs, Investment, Tourism and Western Sydney
Destinations(s) visited a) Countries b) Cities	a) United Kingdom and Germany b) London, Sheffield, Munich, Berlin
Dates of travel a) Departure date b) Return date	a) Saturday 10 August 2019 b) Sunday 18 August 2019
Number of official travel days	six
Number of accompanying a) Minister, accompanying Minister and Minister's staff b) Government officials c) NSW Police	a) five b) four ¹ c) two ²
Accompanied by spouse a) in an official capacity b) in a private capacity	Nil
Costs	
Airfares a) Minister, accompanying Minister and Minister's staff b) Government officials c) NSW Police	a) \$57,669.30 b) \$44,954.91 c) \$18,533.78
Accommodation (includes any meals/incidentals charged to room) a) Minister, accompanying Minister and Minister's staff b) Government officials c) NSW Police	a) \$15,861.34 b) \$18,101.05 ³ c) \$9,052.05 ⁴

¹ Four government officials travelled in total – Secretary of DPC, Deputy Chair WCAA, Logistics Coordinator and Media Liaison Officer

² Two police officers were required, as advised by NSW Police.

³ Accommodation cost includes two departmental staff travelling in advance.

⁴ Accommodation cost includes one police officer travelling in advance.

Official hospitality a) Minister, accompanying Minister and Minister's staff b) Government officials	a) \$322.50 b) \$17,132.21
Other expenses a) Official gift presentation b) Ground transport c) Meals and refreshments d) Official photographer e) Airport facilitations f) Ground transport & meals (advance visit) g) Collateral & office supplies h) In-country support staff	a) \$464.00 b) \$39,541.62 c) \$3,662.78 d) \$5,911.08 e) \$7,724.13 f) \$4,204.94 g) \$479.02 h) \$2,707.57
TOTAL estimated travel cost	\$246,322.28
Currency conversion rate	1 AUD = 0.5527GBP and 0.6176EUR Date of conversion: 6 September 2019

This report does not include costs for data roaming, official passports, visas, vaccinations, insurance, translation of or printing of business cards.